



# The Town of Barnstable

## Office of Community Services

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Barnstable Golf (Olde Barnstable Fairgrounds and Hyannis Golf Course)

508-362-2606

Hyannis Youth & Community Center:

508-790-6345

Recreation:

508-790-6345

Marine & Environmental Affairs: 508-790-6272

Senior Services:

508-862-4750

Veteran's Service:

508-778-8740

Youth Services :

508-790-6345

### GOLF COMMITTEE

September 26th, 2017

5:30PM

**Olde Barnstable Fairgrounds Golf Course**

**Minutes: APPROVED**

Roll Call:	DAVID MILLER	Present
	RICHARD ALIBERTI	Present
	GEOFFREY CONVERSE	Absent
	MARY CREIGHTON	Present
	BRIAN CONWAY	Present
	FRED PARKER	Present
	JOHN COOKSON	Present

ALSO PRESENT: Bruce McIntyre

-Chair Miller gives a brief description of the purpose of the meeting and how it should go down

-Chair reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings-  
No one responds as taping this meeting

Final Fee Rate Discussion for 2018 and Vote:

Bruce reads a portion of the 2018 Rate and Fee Proposal<sup>i</sup> that he handed out to the committee. He also goes over the factors effecting revenue, and a draft proposal for annual pass rates with analysis. Golf management has not recommended a fee increase at this point and next year we would increase 2% and start doing that each year to cover costs. Without the restoration of Hyannis Golf Course the facility at this point is maxed out with rounds. The course restoration of Hyannis Golf Course is the #1 factor effecting revenue at this point, weather is #2. Bruce also goes over the 2017 Cape Cod Municipal Golf Course Pass Holder Comparison and gives examples on what our competition is doing and what we will have to do to keep up with them at this point.

Chair Miller – With the weather we have had he is concerned about not raising fees and suggest raising fees at least \$20 on annual pass. With the loss of 2 large tournaments this month we need to make it up somehow. Bruce-We have had a large amount of member play, fee paying play is down.

Mary Creighton- asks about the administrative fee, Bruce explained how it works this year and what it does cover. Mary also suggested starting the 2% for 2018. Mary asked about the effect of the tee times at OBF being split up 50/50 between annual pass holders and fee payers. Wayne and Bruce explain how the tee time system works and how the tee times are ending up being heavy with pass holder play.

Mary asked about having a surplus and what CIPs are going to be put in. Bruce – We will be putting in a CIP for the Hyannis Restoration Project and a CIP for the Hyannis Maintenance building roof. Bruce- we also can use surplus if allowed to by the town. Richard Aliberti asked what the surplus balance is, Bruce answered it is about \$700k.

Fred Parker- Suggests starting the 2% increases this year also

Richard Aliberti- compliments Bruce on a good report. Richard suggests not raising fees and being careful, we do not lose people if we increase it too much.

Brian Conway- Bruce you have done a very good job and you have done your homework. Brian suggests being proactive instead of reactive and starting the 2% increase this year. The more money you make the better and if we increase fees it can only help, but you never know what is going to happen and there could be a downturn in play..

John Cookson- Good job on the course clean up, you beat out a private club that I played today. John suggests possibly increasing the OBF weekend greens fees. John asked why we are struggling compared to the other municipal courses on Cape Cod. Bruce explained how certain municipal courses on Cape Cod do not have the same costs as we do and are part of the general fund and that we are an enterprise account that has to pay debt service. Bruce also explained how we need to have CPC monies to help support our \$4Million restoration project at Hyannis Golf course or we will have to possibly stop the project and go to a plan B

Richard Aliberti: Management is doing a great job and we should listen to management and not raise fees  
Chair Miller explained why he feels we should raise fees again and how the committee is here to advise.  
John Cookson: asked what annual passes will be increased. Bruce 2% increases on all passes except the new over 80 nonresident pass and the junior pass.

**Motion to propose a 2% pass holders increase on the resident annual pass, additional family resident pass, nonresident adult pass and resident greens fees duly made by Mary Creighton**  
**SECONDED BY: Fred Parker**

**Question has been called discussion ended: vote unanimously**

**VOTE FOR QUESTION 5 votes yes 1 vote no (Richard Aliberti) motion passes**

Public Comments: NONE

**MOTION TO ADJOURN duly made by Brian Conway SECONDED BY Mary Creighton**  
**Vote: so voted unanimously**

Adjourn: 6:46 PM  
Respectfully submitted  
Wayne R. Malcolm

Public files are available for viewing during normal business hours  
\*\* Further detail may be obtained by viewing the video via Channel 18 on demand or at  
<http://www.townofbarnstable.us/GolfCommittee> \*\*